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10 **UNITED STATES DISTRICT COURT**
11 **NORTHERN DISTRICT OF CALIFORNIA**
12 **SAN FRANCISCO DIVISION**

13 MIYOKO'S KITCHEN,

14 *Plaintiff,*

v.

15
16 KAREN ROSS, in her official capacity
as Secretary of the California
17 Department of Food and Agriculture,
and STEPHEN BEAM, in his official
18 capacity as Branch Chief of the Milk
and Dairy Food Safety Branch,

19 *Defendants.*
20

Case No. 3:20-cv-00893-RS

The Honorable Richard Seeborg

Date: June 25, 2020¹

Time: 1:30pm

Courtroom: 3

21 **MIYOKO'S KITCHEN'S OPPOSITION TO**
22 **DEFENDANTS' MOTION TO DISMISS**
23
24
25
26

27 ¹ This motion was noticed under Northern District of California Local Rule 7-2, with the
28 hearing automatically vacated by Northern District of California General Order 72-3.

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1 **INTRODUCTION**

2 Imagine that the California Legislature passes a law tomorrow banning the sale of books
3 advocating a plant-based diet. There would be no question, under longstanding Supreme Court
4 precedent, that any San Francisco bookseller selling such books could bring a First Amendment
5 challenge to the book ban immediately after the law is enacted—even if no booksellers have yet
6 been threatened with prosecution. *See Virginia v. Am. Booksellers Ass’n., Inc.*, 484 U.S. 383 (1988).

7 Now imagine a slightly different scenario. A particular bookstore receives a letter from the
8 San Francisco Police Department, contending that the bookstore is selling books about plant-based
9 foods in violation of certain federal and state laws (even though the laws don’t actually ban the sale
10 of these books). The police demand that the bookstore remove those books from its shelves to come
11 into compliance. And the bookstore knows that if it refuses to acquiesce in the letter’s demands, the
12 Police Department will seek to impound the allegedly illegal books. This bookstore should have an
13 even stronger basis for filing a First Amendment challenge—unlike in the first scenario, the
14 government has already taken concrete steps to restrict this bookstore’s speech.

15 In its motion to dismiss, however, the State of California takes the remarkable position that
16 the bookstore in the second scenario is barred by Article III from even bringing a First Amendment
17 claim. The State apparently believes that a person who *might* be targeted under a statute for her
18 speech has suffered cognizable injury-in-fact while a person who *has* actually been threatened by
19 the government on the basis of her speech—like Miyoko’s—has not.

20 The State’s topsy-turvy understanding of the Constitution is mistaken. The Ninth Circuit
21 has made clear that, “when the threatened enforcement effort implicates First Amendment rights,
22 the inquiry tilts dramatically toward a finding of standing.” *LSO, Ltd. v. Stroh*, 205 F.3d 1146, 1155 (9th
23 Cir. 2000). Because of the “sensitive nature of constitutionally protected expression,” the Supreme
24 Court “has endorsed what might be called a ‘hold your tongue and challenge now’ approach” to
25 standing in the First Amendment context, allowing plaintiffs to bring a pre-enforcement challenge
26 even when there is the mere *possibility* that a statute will be invoked against them. *Ariz. Right to Life*

1 *Political Action Comm. v. Bayless*, 320 F.3d 1002, 1006 (9th Cir. 2003) (quoting *Dombrowski v. Pfister*, 380
2 U.S. 479, 486 (1965)).

3
4 But this is not a pre-enforcement challenge to a statute; it is a challenge to the State’s actual
5 enforcement position, by someone who has actually been targeted for enforcement. There can be
6 no doubt that the State specifically targeted Miyoko’s for its speech. The State sent Miyoko’s a
7 letter demanding that the company remove truthful, accurate speech from its labels and website to
8 comply with the State’s interpretation of state and federal law—statements like “100% cruelty and
9 animal free” and images of people hugging cows. And the State admits that its next steps are to seek
10 to “impound the product” and take other “coercive enforcement.” ECF 17-1 at 3; ECF 17-2 at 2. The
11 State’s threat is not just “possible” or “credible”—it is real.

12 So are Miyoko’s injuries. A plaintiff has standing when she shows “a realistic danger of
13 sustaining a direct injury as a result of the statute’s operation or enforcement.” *Babbitt v. United Farm*
14 *Workers Nat’l Union*, 442 U.S. 289, 298 (1979). Here, Miyoko’s alleges that it has *already* suffered—and
15 continues to suffer—injury from the State’s enforcement action. Following the State’s letter, the
16 company has removed branding video from its social media, refrained from making additional
17 truthful claims about its products (like that they are “GMO-free”), and even held back from
18 participating in the current debate over industrial animal agriculture during the coronavirus
19 pandemic—all for fear of further enforcement. Indeed, the State’s letter has chilled the speech of
20 *other* California plant-based companies, who are preemptively making changes to avoid similar
21 consequences. And the State’s demand that Miyoko’s censor itself not only chills the company’s
22 speech, but also threatens to impose significant costs (millions of dollars) and burdens on the
23 company. These harms are more than enough to establish both Article III standing and ripeness.

24 The Court should also reject the State’s attempts to escape review through rote invocation
25 of various abstention doctrines. “Abstention from the exercise of federal jurisdiction is the exception
26 rather than the rule.” *Ripplinger v. Collins*, 868 F.2d 1043, 1048 (9th Cir. 1989). The State offers no
27 reason why this First Amendment challenge to state enforcement action—a quintessential federal
28 case—falls into that extraordinary exception to federal jurisdiction.

1 **BACKGROUND**

2 Miyoko’s produces and sells a number of different vegan cheeses, cultured vegan butter, and
3 vegan cream cheese. Compl. ¶ 5, 8 (ECF 4). 10. All of these products are prominently labeled as
4 “vegan,” “plant-based,” and “made from plants.” *Id.* ¶¶ 8, 12. Because its target market is people
5 who wish to avoid dairy made from animals, Miyoko’s wants its product labels and marketing to
6 make clear to customers that its products are vegan and plant-based. *Id.* ¶¶ 12, 25.

7 On December 9, 2019, Miyoko’s received a letter from the Milk and Dairy Food Safety
8 Branch of the California Department of Food and Agriculture requiring the company to make
9 immediate changes to its product labeling, website, and marketing materials to come into
10 “compliance” with state and federal law. Compl. ¶¶ 19, 27–29; *see* Dept. Ltr. 1 (ECF 4-1). Specifically,
11 the letter contended that the company’s Cultured Vegan Butter product “cannot bear the name
12 ‘Butter’ because the product is not butter,” and demanded that Miyoko’s “[r]emove the word
13 ‘Butter’ from the label.” *Id.* In addition, the letter required Miyoko’s to remove phrases like “lactose
14 free,” “hormone free,” “cruelty free,” and “revolutionizing dairy with plants” from its vegan butter
15 product label. *Id.* at 2. The Department did not dispute the truthfulness of these claims, but claimed
16 that Miyoko’s could not express them because “the product is not a dairy product” and “fails to
17 contain [] milk and milk ingredients.” *Id.* The Department also demanded that Miyoko’s remove
18 “[i]mages of animal agriculture from [its] website,” including an image of a “woman hugging a cow
19 with other cows grazing in the background” along with the text “100% dairy and cruelty free.” *Id.*
20 at 1–2.

21 Miyoko’s and its leadership understand the Department’s letter to threaten adverse action if
22 the company does not make the demanded changes to its product labeling, website, and other
23 marketing materials. Declaration of Miyoko Schinner ¶¶ 11–12; Declaration of Neil Cohen ¶¶ 5–7, 14;
24 Declaration of Jim Allsopp ¶¶ 5–6, 11.² The Department has the power to levy significant penalties
25

26 _____
27 ² In evaluating the State’s Rule 12(b)(1) motion to dismiss, the Court can properly “look
28 beyond the complaint” and consider affidavits and other evidence concerning the jurisdictional
question. *Savage v. Glendale Union High Sch., Dist. No. 205*, 343 F.3d 1036, 1040 n.2 (9th Cir. 2003).

1 on Miyoko’s—including impoundment of its products and even criminal penalties. Schinner Decl.
2 ¶¶ 11–12; Simon Decl. ¶ 12; *see also* Cal. Food & Agr. Code § 32765 (giving Department power to
3 “condemn any product of milk or cream or product resembling a milk product” if “misabeled”); *id.*
4 § 35281 (providing that any “violation” of statutes concerning milk products is misdemeanor). As the
5 Department itself has explained, “the Department follows a policy of escalating notifications of
6 enforcement.” ECF 17-2 at 2. The Department first sends “an initial notice letter”—like the one it
7 sent to Miyoko’s—warning “that failure to obtain approval and product registration is a violation of
8 [state law] subject to enforcement by the Department.” ECF 17-1 at 3; ECF 17-2 at 2. The
9 Department’s next step “before coercive enforcement” is “a second letter that threatens to impound
10 the product.” ECF 17-2 at 2; ECF 17-1 at 3. After sending another letter, the Department “will serve
11 impound notices and move forward with impounding products.” ECF 17-2 at 3.

12 Miyoko’s is not the only plant-based foods company to have received such a letter from the
13 State. Several other companies have recently received similar enforcement letters from the Milk
14 and Dairy Food Safety Branch, demanding that companies refrain from using clear and non-
15 misleading terms like “almondmilk yogurt” and “vegan cheese.” Declaration of Michele Simon ¶ 9.
16 According to the executive director of the Plant Based Foods Association, California plant-based
17 food companies are concerned that the government will revoke their licenses and impose civil
18 penalties, causing them to “to operate with a constant fear of enforcement and in an environment
19 of legal uncertainty.” *Id.* ¶ 10. The State’s “aggressive enforcement posture” is well known
20 throughout the plant-based foods industry, and “[i]t’s no secret” among these companies that the
21 State’s enforcement actions came soon “after the National Milk Producers Federation began
22 writing letters complaining to the Branch about animal-based dairy’s plant-based competitors.” *Id.*
23 ¶ 11. Based on the letter Miyoko’s received, even companies who have not received such letters
24 would be “reasonable” to “rethink[] their own marketing and packaging practices” and make
25 changes to their label to comply with the Department’s enforcement position. *Id.* ¶ 12.

26 The Department’s enforcement position has caused Miyoko’s significant, ongoing harm. As
27 a result, the company now “operates under a cloud” and “a constant fear of enforcement action.”
28

1 Schinner Decl. ¶ 1. And these fears are not limited to Miyoko’s vegan-butter product; the company
2 is “concerned that the State’s enforcement position affects not only the specific labeling identified in
3 the letter, but all of [its] 100% plant-based products, and therefore threatens [its] ability to convey
4 [its] message across the board.” *Id.* ¶ 14.

5 Miyoko’s does not want to change its packaging and creative materials to remove images of
6 Miyoko hugging her cow or truthful phrases like “cultured vegan butter,” Cohen Decl. ¶ 13, and
7 has no intention of discontinuing the use of words such as “butter” and “cheese” preceded by
8 unequivocal qualifiers, Schinner Decl. ¶ 13. Nevertheless, as a result of the State’s letter, Miyoko’s
9 has had to censor and limit its speech. Already, Miyoko’s had to edit and remove portions of a
10 brand video from social media out of “fear of being further targeted by the Milk and Dairy Food
11 Safety Branch.” Cohen Decl. ¶ 8. And the company has been unable to make innovations,
12 implement changes to its packages, or take any steps forward as to branding for fear that it will
13 “pok[e] the bear’ and spur further enforcement action.” Allsopp Decl. ¶¶ 6, 8; Cohen Decl. ¶¶ 7–8 .
14 For example, because the letter said Miyoko’s could not use the truthful phrase “lactose free” to
15 describe its lactose-free plant-based dairy products, the company has refrained from making any
16 (similarly truthful) claims that its products are “GMO-free” in its branding. Cohen Decl. ¶ 8.

17 The company has even shied away from its public advocacy because of the Department’s
18 letter, which is especially harmful to the company because Miyoko’s is “unique” in that its founder
19 and CEO is an “outspoken advocate.” Cohen Decl. ¶ 13. For example, the coronavirus pandemic
20 has “dramatically increased the public consciousness” about the problems in “industrial animal
21 agriculture” and has spurred demand for plant-based alternatives—but Miyoko’s has “been forced
22 to proceed cautiously and not fully join this public conversation” because it is afraid that its speech
23 on these issues could lead to additional enforcement or negative consequences. *Id.* ¶ 11.

24 Miyoko’s has also had to expend significant resources to come into “compliance” with the
25 State’s enforcement position. It will either have to create specialized labels and marketing for the
26 products it sells in California, or it will to change all of its labels and marketing nationwide.
27 Schinner Decl. ¶ 16. This will not only be incredibly expensive for Miyoko’s—it would cost around
28

1 \$2 million—but it will also require significant rebranding and design efforts by the company’s small
2 team. *Id.*; Cohen Decl. ¶ 5. The leadership team has already spent over 100 hours to deal with the
3 letter’s fallout. *Id.* Complying with the Department’s demands would also force the company to
4 discard thousands of dollars of packaging, thereby imposing an environmental burden directly
5 contrary to the company’s mission. Schinner Decl. ¶ 16.

6 Of paramount concern to Miyoko’s is that compliance with the Department’s directive will
7 prevent the company from accurately communicating to consumers the nature and contents of its
8 products, as well as “what they stand for.” Schinner Decl. ¶ 1. Plant-based foods like those produced
9 by Miyoko’s rely on their ability to differentiate themselves from animal-based products to ensure
10 that consumers get what they expect when purchasing these foods. *See* Schinner Decl. ¶ 6. Shifting
11 to the “new messaging and nomenclature” mandated by the state will likely cause “confusion
12 among consumers.” *Id.* ¶ 16. Miyoko’s cannot accurately and effectively describe its products
13 without comparison to the conventional dairy products they are designed to replace. *See* Cohen
14 Decl. ¶¶ 3–4; Allsopp Decl. ¶¶ 3–4. Not being able to describe the company’s products with words
15 like “cultured vegan butter,” “cultured vegan mozz,” and “plant-based dairy” would in fact leave
16 its customers “baffled as to [the] product’s taste and function.” *Id.* ¶ 3. “Without these phrases and
17 images,” one of Miyoko’s executives explains, “we can’t truly express who we are as a company.”
18 Cohen Decl. ¶ 3.

19 The state’s position has also “had a chilling effect on [the company’s] plans for future
20 labeling and advertising.” Schinner Decl. ¶ 19. As Ms. Schinner explains, “For each new label, we
21 now have to ask ourselves: Is the State going to consider this 100% truthful message about our
22 100%-plant-based products illegal and order us to alter our message? And, if so, is it worth the risk
23 to us? Should we censor ourselves in advance? Or should we continue to tell our customers the
24 truth about our products?” *Id.* ¶ 15. Miyoko’s “believes in [its] core mission” and doesn’t “want to
25 change [its] message.” *Id.* ¶ 19. Not being able to communicate its mission to its loyal customers
26 would be “unspeakably detrimental” to the company and its future. Cohen Decl. ¶ 2.
27
28

1 **ARGUMENT**

2 **I. Miyoko’s has Article III standing and its First Amendment claim is ripe.**

3 Although the State raises objections to both Article III standing and ripeness, it admits (at
4 4–5) that “the analysis is the same” here. *Thomas v. Anchorage Equal Rights Comm’n*, 220 F.3d 1134, 1139
5 (9th Cir. 2000) (en banc); see *Wolfson v. Brammer*, 616 F.3d 1045, 1058 (9th Cir. 2010). The question is
6 whether Miyoko’s has established Article III injury-in-fact. And it is a simple question: Has
7 Miyoko’s “asserted an injury that is real and concrete rather than speculative and hypothetical”?
8 *Thomas*, 220 F.3d at 1139 (quotation marks omitted); see *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 560–
9 61 (1992).

10 **1.** Here, based on the complaint’s allegations and the record, there can be no dispute that
11 Miyoko’s has sufficiently demonstrated injury-in-fact. The company’s speech has already been
12 chilled in numerous respects: It has edited and removed social-media branding videos out of fear of
13 further enforcement, it has refrained from using other truthful phrases like “GMO-free” on its
14 product labels, and it has had to reconsider its new brand theme for its entire product line—a
15 picture of Miyoko hugging a rescued cow. See Allsopp Decl. ¶¶ 5–8; Cohen Decl. ¶¶ 4–5, 7–9. The
16 company and its founder have refrained from fully weighing in on the growing public debate over
17 animal agriculture in the coronavirus pandemic, because they are worried about saying something
18 that could cause them to be further targeted by the State. Cohen Decl. ¶ 11. Indeed, *other* plant-
19 based food companies are likely chilling their own speech—refraining from using certain phrases or
20 even preemptively changing their own labels—after seeing what the State demanded of Miyoko’s.
21 See Simon Decl. ¶¶ 12–14; Cohen Decl. ¶ 13. The company has already experienced difficulty
22 working with some partners who expressed “some nervousness . . . after they became aware of the
23 Branch’s enforcement letter.” Allsopp Decl. ¶ 9.

24 What’s more, as a result of the State’s letter, Miyoko’s has had to consider changing its
25 labeling and marketing materials for its entire line of products—a task that will cost millions of
26 dollars and require substantial time and effort. See Compl. ¶¶ 25, 46–47; Schinner Decl. ¶¶ 1, 14, 16;
27 Cohen Decl. ¶¶ 5–6; Allsopp Decl. ¶¶ 5–8. These demanded changes will make it more difficult for
28

1 Miyoko’s to accurately and truthfully convey the nature of its products and its mission to
2 consumers, potentially causing Miyoko’s to lose customer goodwill and even market share. *See*
3 Compl. ¶¶ 25–26, 45, 47–48; Schinner Decl. ¶¶ 1, 16, 18; Cohen Decl. ¶¶ 3, 5, 7, 11–14; Allsopp Decl.
4 ¶¶ 4–5, 7, 10. And, absent a court order declaring the State’s enforcement unconstitutional,
5 Miyoko’s will have to either censor its own speech or risk significant penalties. *See* Compl. ¶¶ 43–44;
6 Schinner Decl. ¶¶ 1, 11, 15, 16–19.

7
8 Yet, somehow, the State argues that “Miyoko’s has not been harmed” by its enforcement
9 action, and that the Court therefore lacks Article III jurisdiction over this “hypothetical situation[].”
10 ECF 17-1 at 1–2, 9. This argument is based on a deeply flawed reading of the relevant precedent.
11 The State acknowledges that the standing inquiry is significantly relaxed when First Amendment
12 violations are at issue. *See* ECF 17-1 at 5; *Cal. Pro-Life Council, Inc. v. Getman*, 328 F.3d 1088, 1094 (9th
13 Cir. 2003) (“[I]n the First Amendment-protected speech context, the Supreme Court has dispensed
14 with rigid standing requirements.”). But it claims (at 5) that this applies only where the plaintiff
15 challenges “the constitutionality of statutes.” Miyoko’s is subject to a more demanding standard,
16 the State goes on to say, because the company is challenging the enforcement position reflected in
17 the Department’s December 9, 2019 letter—an actual threat of enforcement—rather than a statute
18 that could conceivably be enforced against it. Recall the bookstore hypotheticals at the outset of this
19 brief: The upshot of the State’s position is that the bookstore that has actually been threatened with
20 censorship lacks standing to challenge that censorship.

21 The State’s position is groundless. The Ninth Circuit has long held that “when the
22 threatened enforcement effort implicates First Amendment rights, the inquiry tilts dramatically
23 toward a finding of standing.” *Stroh*, 205 F.3d 1155 (9th Cir. 2000). And the Ninth Circuit has
24 consistently “applied the requirements of ripeness and standing less stringently in the context of
25 First Amendment claims.” *Wolfson*, 616 F.3d at 1058; *see, e.g., Ariz. Right to Life PAC v. Bayless*, 320 F.3d
26 1006 (9th Cir. 2003); *Stroh*, 205 F.3d at 1154–55. Nowhere in these cases does the Ninth Circuit ever
27 limit this relaxed standard to claims solely challenging the constitutionality of statutes.
28

1 Nor would such a limitation make any sense. The Supreme Court has made clear that
2 “[o]ne does not have to await the consummation of threatened injury to obtain preventive relief.”
3 *Blanchette v. Conn. Gen. Insurance Corps.*, 419 U.S. 102, 143 (1974). Rather, it is “sufficient for standing
4 purposes that the plaintiff intends to engage in ‘a course of conduct arguably affected with a
5 constitutional interest’ and that there is a credible threat that the challenged provision will be
6 invoked against the plaintiff.” *Stroh*, 205 F.3d at 1154–55. In the First Amendment context, “the
7 Supreme Court has endorsed what might be called a ‘hold your tongue and challenge now’
8 approach rather than requiring litigants to speak first and take their chances with the
9 consequences.” *Bayless*, 320 F.3d at 1006 (quoting *Dombrowski v. Pfister*, 380 U.S. 479, 486 (1965)). In
10 other words, the Supreme Court and the Ninth Circuit have repeatedly held that a plaintiff has
11 standing to bring a First Amendment challenge so long as there is a “credible threat” a statute may
12 be invoked against the plaintiff in a manner that implicates speech. Why would the standing
13 question be more stringent for a plaintiff, like Miyoko’s, that the government has *actually threatened*
14 with enforcement?

15 The answer is: It’s not. All a plaintiff must do to demonstrate injury-in-fact in a First
16 Amendment case is “allege that [it has] been ‘threatened with prosecution, that a prosecution is
17 likely, or even that a prosecution is remotely possible.’” *Culinary Workers Union, Local 226 v. Del Papa*,
18 200 F.3d 614, 618 (9th Cir. 1999). “Here, there has clearly been a specific threat of prosecution.” *Id.*
19 The Department’s letter is “precise and exact”—the company must remove the offending speech
20 from its product labels, website, and marketing, or it will suffer severe, adverse consequences. *Id.*
21 That is enough to conclude that Miyoko’s has standing.

22 Indeed, courts routinely find informal oral warnings, as well as more formal threats like the
23 one that Miyoko’s received, to be sufficient to show injury. See *San Diego Cnty. Gun Rights Comm. v.*
24 *Reno*, 98 F.3d 1121, 1127 (9th Cir. 1996) (“A specific warning of an intent to prosecute under a criminal
25 statute may suffice to show imminent injury and confer standing.”); see, e.g., *Steffel v. Thompson*, 415
26 U.S. 452, 459 (1974) (plaintiff warned twice by police to stop handbilling); *Ripplinger*, 868 F.2d at 1047
27 (9th Cir. 1989) (plaintiff warned by county attorney to stop distributing pornography). That includes
28

1 letters from regulatory agencies, like the one at issue here, that instruct the plaintiff to stop engaging
2 in certain speech. *See, e.g., Cooksey v. Futrell*, 721 F.3d 226, 236 (4th Cir. 2013) (State Board of Dietetics
3 and Nutrition’s letter requesting that the plaintiff make specific “necessary changes” to the content
4 of his diet-advice website and “going forward, align your practices with the guidance provided,”
5 reasonably chilled his speech); *Holistic Candles & Consumers Ass’n. v. Food & Drug Admin.*, 664 F.3d
6 940, 943 (D.C. Cir. 2012) (where FDA’s letter notified manufacturers of ear candles that the agency
7 considered their products to be misbranded and advised them to “take prompt action to correct
8 [the identified] deviations” from the Food, Drug, and Cosmetic Act, “there is no doubt that the
9 appellants that manufacture such devices have suffered the requisite injury in fact”); *Berry v. Schmitt*,
10 688 F.3d 290, 297-98 (6th Cir. 2012) (“Berry had sufficient reason to fear future discipline, as the
11 warning letter unequivocally stated that Berry had violated the rule and essentially cautioned him
12 not to let it happen again.”); *Ocheesee Creamery, LLC v. Putnam*, 2015 WL 10906062, at *1 (N.D. Fla.
13 2015) (where “[t]he Creamery sold what it labeled as ‘skim milk’ until agents with the Florida
14 Department of Agriculture and Consumer Services” ordered it to stop doing so, “[t]he Creamery
15 has standing to maintain this suit”).

16 **2.** The State nevertheless claims that this Court should apply the Ninth Circuit’s “three-
17 prong test for ripeness and standing” in pre-enforcement challenges, which asks “[1] whether the
18 plaintiffs have articulated a ‘concrete plan’ to violate the law in question, [2] whether the
19 prosecuting authorities have communicated a specific warning or threat to initiate proceedings, and
20 [3] the history of past prosecution or enforcement under the challenged statute.” ECF 17-1 at 4-5
21 (quoting *Thomas*, 220 F.3d at 139). But that test is used to evaluate whether a “genuine threat of
22 imminent prosecution” exists in cases “involve[ing] a pre-enforcement challenge to a statute.”
23 *NLRB v. Int’l Ass’n of Bridge, Structural, Ornamental & Reinforcing Ironworkers Union, Local 433*, 891 F.3d
24 1182, 1188 (9th Cir. 2018); *see Thomas*, 220 F.3d at 139.

25 Here, however, we challenge the State’s actual enforcement position: the Department’s
26 demand that Miyoko’s must censor its speech by changing its labels and marketing to comply with
27 state and federal law. *See* Compl. ¶¶ 48, 51-52. And there can be no dispute that the State’s threat of
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1 enforcement was genuine. Indeed, the State *itself* admits that the next steps are product
2 impoundment and “coercive enforcement.” ECF 17-1 at 3; ECF 17-2 at 2. Thus, the Court need not
3 even apply the State’s three-step framework; all it must do is determine whether Miyoko’s has
4 shown a “real and concrete” injury. *Thomas*, 220 F.3d at 1139. As explained above, it has.

5 In any event, even if it applied, the three-prong inquiry would only confirm that Miyoko’s
6 has demonstrated injury-in-fact. *First*, Miyoko’s has made clear that it has a “concrete plan” to
7 violate the law, as interpreted and enforced by the Department. *Thomas*, 220 F.3d at 1139. As
8 Miyoko’s founder explains, the company “ha[s] no intention of discontinuing the use of words such
9 as ‘butter’ and ‘cheese,’ preceded by unequivocal qualifiers,” despite the Department’s demands
10 that it do so. Schinner Decl. ¶ 13. Indeed, Miyoko’s continues to sell products with the labeling that
11 the Department deems unlawful. *See id.*; *see also Merrifield v. Lockyer*, 2005 WL 1662135, at *5 (N.D. Cal.
12 2005) (holding this requirement satisfied where plaintiffs’ intended speech “would violate the terms
13 of the ‘warning letter’” sent by state authorities).

14 That Miyoko’s believes the Department’s interpretation of these laws is erroneous is
15 irrelevant to the Article III inquiry, *see* ECF 17-1 at 5–6, because the company’s injury is caused by
16 its plan to violate the State’s enforcement position *based* on those laws. Put differently, Miyoko’s has
17 not alleged a “hypothetical” intent to violate the law at some unknown date in the future; according
18 to the State itself, Miyoko’s is *currently* violating the law. The State cannot escape an otherwise live
19 constitutional challenge because, like the San Francisco bookstore in our second hypothetical, its
20 speech-restrictive enforcement policy rests on dubious, aggressive interpretations of state and
21 federal law. “Courts must be willing to entertain the possibility that content-neutral enactments are
22 enforced in a content-discriminatory manner. If they were not, the First Amendment’s guarantees
23 would risk becoming an empty formality, as government could enact regulations on speech written
24 in a content-neutral manner so as to withstand judicial scrutiny, but then proceed to ignore the
25 regulations’ content-neutral terms by adopting a content-discriminatory enforcement policy.” *Hoye*
26 *v. City of Oakland*, 653 F.3d 835, 854 (9th Cir. 2011).

1 Second, the State’s letter to Miyoko’s is indisputably a “specific warning or threat to initiate
2 proceedings.” *Thomas*, 220 F.3d at 1139. In its motion, the State tries to characterize the letter as
3 merely its “view of [the] law, absent any threat of enforcement”—as simply an “invitation” to
4 discuss “concerns.” ECF 17-1 at 2, 6, 8. The Court should reject this sleight of hand. The letter
5 specifically demands that Miyoko’s “make necessary changes” to its product labels and
6 marketing—such as “[r]emoving the word ‘Butter’ from the label” along with “[i]mages of animal
7 agriculture”—and “resubmit it for review” to come into “compliance” with state and federal law.
8 Dept. Ltr. 1-2. Given the Department’s enforcement authority, Miyoko’s reasonably understood the
9 letter as threatening further enforcement action if it did not comply. Schinner Decl. ¶¶ 11-13.
10 Indeed, the State has since confirmed how reasonable this belief is—in its motion, the State makes
11 clear that the very next step in the process would be a threat to impound Miyoko’s products. ECF
12 17-1 at 3; ECF 17-2 at 2. Thus, the situation here is far different from the two cases that the State cites
13 for support, both of which involved letters from government agencies merely stating the agency’s
14 general authority to enforce certain laws, as opposed to specific demands. *See* ECF 17-1 at 6 (citing
15 *Rincon Band of Mission Indians v. San Diego Cty.*, 495 F.2d 1, 4 (9th Cir. 1974); *Rancheria v. Bonham*, 872 F.
16 Supp. 2d 964, 973 (N.D. Cal. 2012)).³

17 Tellingly, despite repeatedly stressing the “absence of any type of threat of enforcement”
18 here, ECF 17-1 at 7, the State “has not argued to this Court that plaintiffs will not be prosecuted” if
19 Miyoko’s does not make the changes demanded in that letter. *Holder v. Humanitarian Law Project*, 561
20 U.S. 1, 16 (2010) (citations omitted). And courts “consider[] the Government’s failure to disavow
21 application of the challenged provision as a factor in favor of a finding of standing.” *Stroh*, 205 F.3d
22 at 1155; *see Peachlum v. City of York, Pennsylvania*, 333 F.3d 429, 435 (3d Cir. 2003) (“In cases involving
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24 ³ Indeed, in *Rincon*, a Native American tribe “requested a written statement of county policy as
25 to the county’s jurisdiction to enforce its gambling ordinance.” 495 F.2d 1, 4 (9th Cir. 1974)
26 (emphasis added). Likewise, in *Rancheria*, the state agency “simply indicated that [it] had the
27 authority to enforce the fishing regulations against the” plaintiffs, and the Court found that this
28 statement did “not constitute a specific warning or threat to initiate proceedings.” 872 F. Supp. 2d
at 972-73. Notably, the agency statement in *Rancheria* also followed a tribe’s request for the agency
to articulate the extent of its authority over tribal activities. *See id.* at 967.

1 fundamental rights, even the remotest threat of prosecution, such as the absence of a promise not to
2 prosecute, has supported a holding of ripeness.”). Even if the State were to belatedly attempt to
3 disavow its position or withdraw its threat in response to this lawsuit, there would be nothing to
4 stop the State from changing its mind and deciding to move forward with enforcement against
5 Miyoko’s in the future.

6 *Third*, and finally, the State’s letter to Miyoko’s is not an anomaly. Adopting an “aggressive
7 enforcement posture” towards plant-based dairy companies, the Department has recently sent
8 letters “prohibiting these companies from using clear and non-misleading terms like ‘almondmilk
9 yogurt,’ ‘vegan cheese’ and the like”—and these letters appear to be escalating in number in the
10 time since the National Milk Producers Federation complained to state regulators about plant-
11 based dairy products. Simon Decl. ¶¶ 9, 11; Allsopp Dec. ¶ 7. These plant-based companies, like
12 Miyoko’s, “have been forced to operate with a constant fear of enforcement and in an environment
13 of legal uncertainty,” faced with the untenable position of losing their business license or being
14 fined for continuing to engage in truthful speech. *See* Simon Decl. ¶¶ 10, 12–15. In one case, the
15 Department demanded that The Cultured Kitchen (TCK), a plant-based foods company, remove
16 any mention of the word “cheese” from its labels for its cashew-cheese products—though the
17 Department refused to put any specific demands “in writing.” *See* Taimie L. Bryant, *Social Psychology*
18 *and the Value of Vegan Business Representation for Animal Law Reform*, 2015 Mich. St. L. Rev. 1521, 1537–42
19 (2015). At first, TKC tried to “resist[] the labeling changes”—“they want[ed] to be able to use the
20 word ‘cheese’” “for customer recognition and self-presentation reasons,” the labels were not
21 confusing, and compliance would have been exceedingly burdensome—but “the CDFA stuck to its
22 stringent reading of the statutes, forcing TCK to change its labeling or sue.” *Id.* at 1538, 1541. “TCK
23 had been unable to operate for a substantial period of time due to CDFA delays in response, could
24 not afford to litigate, and changed its label.” *Id.*

25 The State again tries to distract the Court by claiming that there is “no history of either
26 criminal or civil enforcement for this type of labeling violation.” ECF 17-1 at 8. But the State itself
27 admits that it has sent “letters containing specific warnings of possible enforcement” to other plant-
28

1 based producers. *Id.* That the companies in those cases may have chosen to acquiesce in the
2 Department’s demands rather than contest their constitutionality does not erase the Department’s
3 history of enforcement.

4 In sum, the State and Miyoko’s “remain philosophically on a collision course.” *Canatella v.*
5 *State of California*, 304 F.3d 843, 853 (9th Cir. 2002). The State’s threat of prosecution is not “merely
6 hypothetical and conjectural, but actual,” and it has “continuing, present adverse effects” on the
7 company—especially given that Miyoko’s intends to continue engaging in the proscribed speech.
8 *Canatella*, 304 F.3d at 853. Accordingly, the Court should conclude that Miyoko’s has satisfied
9 Article III’s standing and ripeness requirements.

10 **II. There is no reason for this Court to abstain from deciding Miyoko’s First**
11 **Amendment claim.**

12 “Abstention from the exercise of federal jurisdiction is the exception rather than the rule.”
13 *Ripplinger*, 868 F.2d at 1048. That is even more so for the three doctrines on which the State relies.
14 See, e.g., *Sprint Commc’ns v. Jacobs*, 571 U.S. 69, 73 (2013) (describing *Younger* as “exceptional”); *Courthouse*
15 *News Serv. v. Planet*, 750 F.3d 776, 783 (9th Cir. 2014) (calling *Pullman* “extraordinary and narrow”);
16 *Tucson v. U.S. W. Commc’ns*, 284 F.3d 1128, 1133 (9th Cir. 2002) (calling *Burford* “extraordinary and
17 narrow”). And abstention is particularly disfavored in First Amendment cases because “the delay
18 that comes from abstention may itself chill the First Amendment rights at issue.” *Porter v. Jones*, 319
19 F.3d 483, 492–93 (9th Cir. 2003); see also *Houston v. Hill*, 482 U.S. 451, 467 & n.17 (1987) (stressing the
20 Court’s “particular[] reluctan[ce] to abstain” in free-speech cases). Abstention is at war with the
21 principle that plaintiffs in free-speech cases “have a special interest in obtaining a prompt
22 adjudication of their rights.” *Sorrell v. IMS Health Inc.*, 564 U.S. 552, 563 (2011). The State’s grab-bag
23 request for abstention should therefore be rejected.

24 **1. Pullman abstention.** The State’s invocation of *Pullman* (at 9–10) flouts binding
25 precedent. “*Pullman* abstention ‘is generally inappropriate when First Amendment rights are at
26 stake.’” *Courthouse News*, 750 F.3d at 784. And the Ninth Circuit has “held that the first requirement
27 for *Pullman* abstention is ‘almost never’ satisfied in First Amendment cases ‘because the guarantee of
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1 free expression is always an area of particular federal concern.” *Id.* So too here: Whether Miyoko’s
2 First Amendment rights have been violated by the State’s demands that the company censor its
3 speech is a question that “the federal courts are particularly well-suited to hear.” *Porter*, 319 F.3d at
4 492–93. Nor can state courts moot the First Amendment question by resolving issues of state law.
5 The Department’s letter relied largely on *federal* regulations, over which state courts have no
6 authority. *See* Dept. Ltr. 1–2.

7
8 **2. Younger abstention.** The State’s request for *Younger* abstention is even more
9 confounding. ECF 17-1 at 10–12. *Younger* applies only where “there is an ongoing state judicial
10 proceeding.” *Page v. King*, 932 F.3d 898, 901–02 (9th Cir. 2019). It thus applies to “state administrative
11 proceedings” only when they are “judicial in nature.” *Ohio Civil Rights Comm’n v. Dayton Christian Sch.,*
12 *Inc.*, 477 U.S. 619, 627 (1986); *see also Agriesti v. MGM Grand Hotels*, 53 F.3d 1000, 1002 (9th Cir. 1995)
13 (“*Younger* abstention is permissible only in deference to state proceedings that are judicial in
14 nature.”). And purely “executive” acts—like the State’s demand letter to Miyoko’s—cannot
15 implicate *Younger*, because such acts “do not mark the commencement of judicial proceedings.” *Id.*
16 at 1002; *see, e.g., CFNR Operating Co. v. City of Am. Canyon*, 282 F. Supp. 2d 1114, 1117 (N.D. Cal. 2003)
17 (“Mere issuance of the citations was not a judicial act and there is no pending proceeding that is
18 adjudicative in nature relating to the citations.”).

19 **3. Burford abstention.** The State’s final attempt to persuade this Court to decline
20 jurisdiction fares the worst. *Burford* abstention is appropriate only where the case concerns “an
21 essentially local issue” that “aris[es] out of a complicated state regulatory scheme.” *United States v.*
22 *Morros*, 268 F.3d 695, 705 (9th Cir. 2001). Whether the State of California has unconstitutionally
23 sought to censor Miyoko’s speech is not a local issue—it is a question about *federal* constitutional
24 rights. Further, the State misrepresents the law when it says that *Burford* is appropriate when
25 “challenges are concentrated in a court *or agency*.” ECF 17-1 at 12 (emphasis added). As the State’s
26 own case says, the Ninth Circuit allows *Burford* abstention only when the state “ha[s] concentrated
27 suits involving the local issue in a particular court.” *Fireman’s Fund Ins. Co. v. Quackenbush*, 87 F.3d
28 290, 296 (9th Cir. 1996), *as amended* (Aug. 5, 1996); *see Friends of Oceano Dunes v. Ainsworth*, 785 F. App’x

1 394, 395 (9th Cir. 2019) (holding *Burford* inapplicable because California had not “concentrated suits
2 attacking [the agency’s actions] in a particular court”). What’s more, “federal review” here won’t
3 “disrupt state efforts to establish a coherent policy.” *Morros*, 268 F.3d at 705. To the contrary, this
4 Court’s review likely will clarify to the Department what the First Amendment requires—an
5 enforcement policy that does not pick and choose among companies based on the content and
6 viewpoint of their speech.

7 **CONCLUSION**

8 The motion to dismiss should be denied.

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Respectfully submitted,

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